

# POET Grain, Alexandria

13179 N 100 E

Alexandria, IN. 46001

Toll Free: 888-878-2676

## Discount Schedule

### Test Weight

1 cent per bushel each pound 53.9 to 52.0  
2 cents per bushel each pound 51.9 to 50.0

| <u>Pounds</u>  | <u>Discounts</u> |
|----------------|------------------|
| 54.0 and above | No Discount      |
| 53.0 to 53.9   | \$.01/bu         |
| 52.0 to 52.9   | \$.02/bu         |
| 51.0 to 51.9   | \$.04/bu         |
| 50.0 to 50.9   | \$.06/bu         |
| 49.9 and below | See Management   |

### Damage

1 cent per bushel each % above 5.0%  
2 cents per bushel each % above 8.0%  
5 cents per bushel each % above 11.0%  
Loads above 10% are subject to rejection

| <u>Percent</u>  | <u>Discount</u> |
|-----------------|-----------------|
| 0% - 5.0%       | No Discount     |
| 5.1% - 6.0 %    | \$.01/bu        |
| 6.1% - 7.0%     | \$.02/bu        |
| 7.1% - 8.0%     | \$.04/bu        |
| 8.1% - 9.0%     | \$.06/bu        |
| 9.1% - 10.0%    | \$.08/bu        |
| 10.1% and above | See Management  |

### Heat Damage

2 cents each tenth percent above one tenth percent  
Subject to rejection at 5 tenths of 1 percent.

### Infested

Loads with any live weevils are considered infested and will be rejected.

### Musty

\$.10/bushel - subject to rejection

### Sour

\$.10/bushel - subject to rejection

## Effective September 1, 2023

### Moisture

5.0 cents per ½ percent of moisture over 15.5%  
6.0 cents per ½ percent of moisture over 18.0%  
Corn above 23% is subject to rejection  
No shrink will be taken

| <u>Moisture %</u> | <u>Discount</u> |
|-------------------|-----------------|
| 15.5% and below   | No Discount     |
| 15.6% - 16.0%     | \$.050/bu       |
| 16.1% - 16.5%     | \$.100/bu       |
| 16.6% - 17.0%     | \$.150/bu       |
| 17.1% - 17.5%     | \$.200/bu       |
| 17.6% - 18.0%     | \$.250/bu       |
| 18.1% - 18.5%     | \$.310/bu       |
| 18.6% - 19.0%     | \$.370/bu       |

### Foreign Material

1 cents each 1% from 3.1% to 6.0%  
2 cents each 1% above 6.0%  
3 cents each 1% above 9.0%  
Loads above 7.0% are subject to rejection

| <u>Percent</u> | <u>Discount</u> |
|----------------|-----------------|
| 3.0% and below | No Discount     |
| 3.1% - 4.0%    | \$.02/bu        |
| 4.1% - 5.0%    | \$.04/bu        |
| 5.1% - 6.0%    | \$.07/bu        |
| 6.1% - 7.0%    | \$.10/bu        |
| 7.1% and above | See Management  |

### Vomitoxin (DON)

5 cents for each PPM above 6 PPM. Loads above 7 PPM will be subject to rejection.

| <u>PPM</u> | <u>Discount</u> |
|------------|-----------------|
| 0.0 - 6.0  | No Discount     |
| 6.1 - 7.0  | \$.05           |
| 7.1 - 8.0  | \$.10           |
| 8.1 - 9.0  | \$.15           |

POET Grain reserves the right to reject any corn that is found to be musty, heat damage, sour, possessing a commercially objectionable foreign odor (COFO) or found to contain Mycotoxins. POET Grain reserves the right to reject any corn that contains soybeans. Title to corn passes to POET Grain upon delivery.

Corn is graded according to USDA standards. POET Grain reserves the right to buyers call on any corn that is discountable. The Discount Schedule is subject to change without notice.